





INSTRUMENT FOR DEVOLUTION, ADVICE AND SUPPORT PROGRAMME (IDEAS)

MODERNIZING AND COMMERCIALIZING THE FISHING INDUSTRY IN TANA RIVER COUNTY INTERIM

NARRATIVE REPORT





24 SEPTEMBER 2019 – 23 SEPTEMBER 2020

DEPARTMENT OF LIVESTOCK & FISHERIES TANA RIVER, KENYA

November 2020

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1 Description of the Action

1.1 Name of beneficiary of grant contract

Tana River County Government

1.2 Name and title of the Contact person Evans Nyarango

County Director of Fisheries

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1.3 Name of beneficiary and affiliated entities None

1.4 Title of the Action Modernizing and Commercializing the Fishing

Industry in Tana River County

1.5 Contract number FED/ 2018/ 399-717

1.6 Start date and end date of the reporting period 23rd September 2019 – 24th September 2020

1.7 Target country(ies) or region(s)

Tana River County

1.8 Final beneficiaries&/or target groups (if different) (including numbers of women and men)

Fish value chain actors in the County (fishers, traders, transporters, input suppliers); County Government through increased revenue collection

The project will directly benefit 700 fishers, 150 fish traders, 10 input suppliers, 5 boat builders and repairers, 5 fishing gear menders and 50 fish transporters. Indirectly it will also benefit county government through increased revenue collection

1.9 Country(ies) in which the activities take place (if different from 1.7)

None

2 Assessment of implementation of Action activities

2.1 Executive Summary of the Action

The overall objective of this project is to contribute to local economic development by improving the incomes of fisher folk producers in Kipini East wards through the establishment of an ice plant and cold storage facility for fish storage, bulking and chilling centre. During the eight months of the project implementation.

The County has made a significant progress which started with mobilization and sensitization of the intended beneficiaries and community at large to ensure that the community own the projects for future sustainability. The identified suitable site for the project cleared all the vegetation, surveyed, demarcated and fenced with the County's physical planning department putting the project sites in the physical map and issuing of allotment letters. The county government is finalizing the tendering process of ice plant house and cold room. The hydrogeological survey studies were carried out and report prepared for Kipini landing site and giving recommendations on how the sinking of the shallow well will be carried.

Enhanced awareness creation and sensitization carried out will ensure continuity of the action; by ensuring fishers engage in commercial off-shore fishing, organized marketing within and outside the county and also provision of cold storage facilities at the landing site will ensure profitable ventures. The action through investment in modern fishing technology with improved fish handling which will enhance fish safety and skill transfer to the fisher folk. Established authority will run the action as profitable venture on behalf of fishing community thus ensuring continuity of the action after exit of the European Union.

The sustainability of the action will be ensured by the community due to increased household incomes which will further motivate the beneficiaries to own the project and protect project assets. The value chain actors will be linked to markets which lead to increased markets due to increased market penetration and product development. During project life value chain actors in the three BMUs will be trained in good governance and leadership, all geared towards producing able community leaders to spearhead value chain development. Also, the county government is putting in place the necessary legal and policy frameworks to create an enabling environment and project design puts in place a project implementation strategy that will enable the beneficiaries to manage the project after its official closure or donor exit.

A review workshop for IDEAS beneficiary counties grant project implementation of year 1 progress, challenges and agree on the way forward from 3rd -5th February 2020 at Laico Regency.

The project is behind schedule due to various challenges encountered at the start of the action especially delays in procurement of the main activities/services and COVID-19. The County requested for additional time to complete the project due to challenges encountered so far. The contracting Authority has granted more time for the implementation of the activities and the project will be delivered fully within the additional one year. Consequently, the County signed Addendum I that comprised of a revised Annex III - Budget and extension of implementation time to September 2021.

The intervention logic as described in the Description of Action is still valid and there is no likely change to the logical framework.

2.2 Results and Activities

A. Results

Since the inception of this project the County continued in creating awareness and sensitization of the host community on progress made so far in project implementation. Fisher folk are eagerly waiting for the project to be completed and start reaping benefits during operation.

The implementation of the project action was slowed down during the implementation period starting from the Month of March 2020 due to global outbreak of corona virus(Covid-19) which led to closure of most of project activities which required public contact. Some of the actions that have not been implemented are Establish Tana River Fish and Milk Authority (TRFMA) which the county assembly is committed to fast track so that the authority is in place and also hire the Authority staff. The procurement guidelines required by the European Union are also long and tedious thus slowing the pace of implementation. However, there were no any unforeseen results in any of the actions implemented so far.

Most of preparatory work was completed, BoQs, technical drawings and specifications prepared for most of project activities.

B. Activities

Activity 1: Design, Manufacture, Supply, Delivery & Commissioning Of One Medium Size Fishing Boat

During the period under review, the County managed to prepare tender documents, published and advertised. The bid was later processed and evaluated, did due diligence and successful bidders awarded the contracts. TRCG/EU/FISH/O4/2019-2020 for Design, Manufacture, Supply, Delivery & Commissioning Of One Medium Size Fishing Boat at contract sum Ksh. 16,140,280.00 which was awarded to FIFFCOM LTD P.O BOX 8232-00616, Nairobi.

Activity 2: Supply, Delivery, Installation, Testing & Commissioning Of Ice Flakes & Cold Room Machine

The second one was Proposed Supply, Delivery, Installation, Testing & Commissioning Of Ice Flakes & Cold Room Machine Tender No. TRCG/EU/FISH/05/2019-2020 to Canvad Enterprises Ltd P.O.Box 10346 Mombasa Scored the highest marks and awarded at contract sum Ksh. 17,797,580.00 Seventeen Million, Seven Hundred and Ninety-Seven Thousand, Five Hundred and Eighty Shillings Only.

Activity 3: Capacity build Fish Co-operative members on internal Governance, Business skills, Entrepreneurship and Financial Management

Training of 20 Coon internal Governance, entrepreneurship and management held at Resort Garsen. The conducted successfully members skills governance, business



operative members
business skills,
financial
Marjan Hotel and
training was
and Co-operative
enhanced on matters
skills,

entrepreneurship and Financial Management.

Activity 4: Ice plant house

The ice plant house was completed, wiring done, septic tank and shock pit completed; the contractor was waiting preparation of certificate for payment and handover the house to the other contractor who has been awarded the work of installation of ice flakes machine and cold store.

Activity 5: Other Activities

- The County underwent a training of project related officers in procurement organised by the Kenya School Government at Embu, Mombasa and Matuga. The training took place from 27th October to 3rd November 2019.
- The County also received Short Term Expert (STE) missions. Three STE missions were on monitoring of the Project Finances, Procurement and Mechanical Engineering. The STEs were an input to the preparedness to the audit verification and ensuring that the grant guidelines were being followed. The recommendations by the STE in separate reports were implemented by the County.
- The team from the County composed of the Chief Officer -responsible for the IDEAS project, IDEAS Project Coordinator, Procurement Officer- Supporting the IDEAS project and the Accountant - Supporting the IDEAS project which was held from 3rd-5th February 2020 in Nairobi at Laico Regency Hotel. In the workshop we discussed on mid-term implementation review to on project progress, discuss the challenges and agree on the way forward.

C. Activities Planned and not Implemented

A summary of all the pending activities is listed below and will be completed in the ensuing period as per implementation plan.

Activity	Completion Date	New completion date	Reason for Delays
2.3.3 Conduct Market Survey and Fish Business linkage study	20/9/20	15/1/2021	Covid-19
2.3.6 Connection of the ice plant with three phase electricity	31/12/20	15/2/2021	Application for electricity installation and quotation from KPLC delayed

D. Amendments - Description of Action and Budget

There was amendment to the budget during the period and also a request was put for extension of time of the project implementation to the Contracting Authority and this was necessitated by the outbreak of COVID-19 which hindered implementation of some of the project activities, hence needed more time to be accomplished.

The amendments do not affect the basic purpose of the Action. The financial impact is limited to a transfer between items within the same main budget heading including cancellation or introduction of an item, or a transfer between main budget headings. The changes were part of Addendum I that the Contracting Authority approved including extension of implementation period to end September 2021.

2.3 Logical Framework Matrix

The Logical Framework for the Project is presented below. There were no suggested changes in the first year of implementation. The results achieved as at the end of Year 2 of the project are presented in Annex I.

Hierarc hy	Intervention Logic	Objectively Verifiable Indicators of Achievement	Sources of Verification	Assumptions
Overall (Objective			
	To contribute to local economic development by modernizing the fishing industry into a profitable commercial enterprise, thus improving incomes and livelihoods of the fisher community, reducing poverty and creating wealth	 At least 50% of fishermen with bank accounts 50% increase in incomes of the fisher fork and value chain stakeholders 100% of fishermen's households with adequate food at all times, improved shelter At least 70% of fishermen able to pay school fees for their children 50% increase in no. of SMMEs related to the fishing industry 	 Reports by the Fisheries Department Household income surveys 	 A baseline exists and a M&E system is in place That there will be regular surveys and reports obtained as and when needed That improved incomes will translate to better livelihoods for the fisher-folk and other County residents
Specific (Objectives			
SO1	To construct and equip cold store and ice-making facilities and fish landing/collection depot, and purchase and install modern fishing infrastructure	 1 fish cold storage facility in operation by EOP 1 fully equipped ice-making facility in place by EOP 1 modern fishing boat and other gears in use by EOP 50% increase in amount of fish and fish products available on the market by EOP 100% of participating fishermen using modern fishing equipment by EOP 	 Procurement documents for construction of cold store and ice-making facility Procurement documents for equipment Fisheries Department records; Monitoring and evaluation reports Other project reports 	 Project implementation will proceed as planned That all the actors will play their respective roles diligently
SO2	Undertake basic value addition, improve post- harvest management skills of 500 value chain actors, and put more Tana River County fish on the market	 500 VC actors trained 10 training sessions held by EOP 95-100% of post-harvest fish processed for the market by EOP 50% increase in volume of processed fish availed to the market by EOP Eco-labelling materials of fish and products available and used 	 Training materials Attendance lists County Fisheries Department records; Eco-labelling labels 	 That financial and human resources will be available when needed That stakeholders will embrace the training That the trainings will improve post-harvest management of fish business in the County

Hierarc hy	Intervention Logic	Objectively Verifiable Indicators of Achievement	Sources of Verification	Assumptions
SO3	Build capacity of fishermen and other VC actors in modern fishing technologies, corporate governance, environmental management, business skills	 At least 5 fisher trainings done per year Existence of a fish marketing value chain platform 1-2 fisher cooperatives in place and active by EOP 	 Fisher training records e.g. seminars, workshops, meetings Specialized courses Trainee eligibility requirements Regulatory documentation 	That stakeholders will embrace the capacity building initiatives
Results				
Results SO1	 A fish cold store with a landing depot and ice-making facilities complete with related equipment bigger fish catches and longer shelf-life 1 modern fishing boat and other gear More Tana River County fish on the market 	 1 fish cold storage and processing facility operational by EOP An ice-making plant operational by EOP 1 Modern fishing boat and other fishing gear operational by EOP A fish landing/collection depot operational by EOP At least 70% of fisher-folk trained in use of modern fishing gears by EOP A fish value chain marketing platform in operation by EOP 	 Procurement documentation for the facility and photographic evidence of physical presence Fisher training records for seminars, workshops, meetings, specialized courses, admission documents, etc. Fish value chain platform with stakeholder meeting records 	 Project implementation will proceed as planned All records will be kept properly for inspection when required
Results SO2	• At least 500 fish value chain actors trained by EOP	500 fish value chain actors trained by EOP50% rise in Tana River fish products on the market by	 Training materials Attendance lists	• That the trainings will improve post- harvest management of fish business in
	• More fish volumes processed per year	EOP	• County Fisheries Department records	the County
Results	• Better equipped and efficient fishers	• No. of fishers trained in new technologies	• Department of Fisheries	• Funds will be available for all the
SO3	• Cooperatives formed from BMUs	• -1-2 coops formed and operational by EOP	records	planned activities
	 Fish marketing platform in place More informed fish value chain stakeholders At least 5 local artisans trained in operations and maintenance of the new equipment 	 1 Fish marketing platform in place by EOP 500 fish value chain stakeholders trained by EOP At least 200 local artisans trained in operations and maintenance of the new equipment 	Cooperatives records	 Fish value chain platform will be beneficial in identifying new markets for Tana River fish Coops will deliver dividends to members

Activities	Means	Budget	Preconditions
• Procurement, construction and	See Budget and Methodology	See Budget	
equipping of a fish cold store, ice-processing plant and landing/collection depot			
• Procurement, installation and commissioning of cold store and ice-making plant and relevant equipment			
• Procurement, operationalization and commissioning of One modern fishing boat (1 large 10-ton) and other			
fishing gear			
Development of training curricula	•	•	•
Development of manuals			
Hiring of Trainers			
• Capacity building of fishers, technical officers, BMUs in modern technologies and skills	•	•	•
 Formation of fish marketing cooperatives and a fish value chain marketing platform 			
• Training coop members in corporate governance, business skills/entrepreneurship			
 Training local fishermen in modern fishing skills and technologies 			
 Training of local artisans in operation and maintenance of the machines purchased 			

2.4 Contracts (works, supplies, services) above 60.000€ awarded

None of the contracts for the project were above the threshold.

2.5 Updated Action Plan

The revised implementation plan for Year 3 of the project is as shown below:

	Year/Month												
Activity	2020				2021							Implementing body	
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	
Community Mobilization and sensitization barazas													County Government of Tana River
Establish Tana River Fish and Milk Authority (TRFMA)													County Government of Tana River
Preparation of specifications and procurement of fishing gear													County Government of Tana River
Construction of Cold Store, Ice-making Plant and Installation of Equipment													County Government of Tana River
Sinking of borehole and water supply													County Government of Tana River
Capacity building													County Government of Tana River
Marketing and establishment of market linkages with terminal markets													County Government of Tana River
Participative Monitoring and Supervision													County Government of Tana River
Start of operation/Project Commissioning													County Government of Tana River

3 Beneficiaries/Affiliated Entities and other Co-operation

3.1 Relationship between the beneficiaries/affiliated entities of this grant contract

The beneficiary - County Government of Tana River - is the Coordinator and implementor of the grant contract.

There is no signed agreement any affiliated entity.

3.2 Relationship between County and State Authorities

The County Government of Tana River is a State Authority. The County works with other State Authorities on this project.

The technical representation of these State Authorities in the action has been commendable and facilitated the County to be in line with the requirements of the Kenyan Government. In summary, the relationship is harmonious and there is regular consultation between the various levels of Government thus creating a conducive atmosphere for project implementation

3.3 Relationship with any other organizations

The relationship between the County Government of Tana River and the Contracting Authority is a very cordial one. The County Government of Tana River has made their contribution and taking the lead role in implementing the project activities.

The European Union has done her obligation of co funding the project account without delay and through the Ministry of Devolution and ASAL, provided technical support to the county team round the clock without delay where issues to be clarified have risen.

The County Government of Tana River maintains a very healthy relationship with all NGOs in carrying out activities in the County in order to avoid duplication of activities specifically for this Action.

3.4 Links and synergies with other actions

The County has created critical linkages with other development partner funded projects.

In order to ensure sustainability of the project, the County Government has been collaborating with the Kenya Wildlife Service and the Kenya Marine and Fisheries Research Institute (KEMARI).

3.5 Previous EU grants

The beneficiary has not accessed any other EU funding for this project.

4 Visibility

The County developed a Communication and Visibility Plan (December 2018) for the project, with emphasis on the visibility of roles of the EU, GoK and County Government.

The County Technical Team (CTT) is responsible for the technical implementation of the project, it also oversees the implementation of the communication and visibility activities. The communication and visibility activities are meant to improve visual identity and raise the profile of the project and ensure various target groups and key stakeholders receive regular information and are aware of the purpose, objectives, results and activities of the projects

The visibility of the EU contribution for the above action is being ensured in the action by ensuring that there are billboards are placed in strategic positions in all the project sites with a clear display of European Union, County government of Tana River and Ministry of Devolution and ASAL logos as the cofinancing the action. The billboards have been positioned at strategic points to ensure that it communicates where the project site is located, start date and end date even giving number of kilometers to the site.



The County has no objection to this report being published on the EuropeAid website.

CTR No. FED/ 2018/ 399-717 - County Government of Tana River 24.09.2018 – 23.09.2020

Name of the contact person for the Action.

Evans Meraba Nyarang OECTOR OF FISH

Signature:

Location: Department of Livestock & Fisheries - Tana River

Date report due: 24th November 2020
Date report sent: 19th November 2020

Annex I - Report on Logical Framework Indicators

INSTRUMENTS FOR DEVOLUTION ADVICE AND SUPPORT

Tana River County - Modernizing and Commercializing the Fishing Industry in Tana River County

Interim Narrative Report Year 2 - Reporting on Log Frame Indicators

Summary of progress against the LogFrame targets by year 2 (30th September 2020)

lr	ntervention Logic	Objectively Verifiable Indicators	Baseline	Target to Septembe r 2021	Achieved as at September 2020	Comments	
Overall Objective	To contribute to local economic development by modernizing the fishing industry into a profitable	At least 50% of fishermen with bank accounts	10%	45%	15%	Increase by 5% due to increased sensitization on Financial Literacy	
	commercial enterprise, thus improving incomes and livelihoods of the fisher	• 50% increase in incomes of the fisher fork and value chain stakeholders	33%	50%	33%	Increase in household income by 30% due to increase in price of fish from 120/kg – 160/kg	
	community, reducing poverty and creating wealth	• 100% of fishermen's households with adequate food at all times, improved shelter	40%	65%	55%	Due to many fisherfolk involved in other alternative sources of household	
		At least 70% of fishermen able to pay school fees for their children	40%	65%	55%	Due to improved saving habits through table banking increased payment of school fees by 15%	
		50% increase in no. of SMMEs related to the fishing industry	30%	45%	40%	There are more players coming to support the fishing industry through provision of inputs, transport and financial services through agency banking county government purchased some inputs to be distributed to the 3 BMUS increasing by 10%	

	Intervention Logic	Objectively Verifiable Indicators	Baseline	Target to Septembe r 2021	Achieved as at September 2020	Comments
Specific Objectives (Outcomes)	To construct and equip cold store and ice-making facilities and fish landing/collection depot, and	• 1 fish cold storage facility in operation by EOP	1	2	1	There will be two cold room facilities including the current owned by KICE (1 ton of ice capacity production)
	purchase and install modern fishing infrastructure	1 fully equipped ice- making facility in place by EOP	1	2	1	There will be two ice flakes facilities including the current owned by KICE (1 ton ice capacity production)
		• 1 modern fishing boat and other gears in use by EOP	1	1	None	Tender has been awarded for design, construction and commissioning medium size boat and will be delivered by mid December 2020
		• 50% increase in amount of fish and fish products available on the market by EOP	650Mtons	850Mtons	680Mtons	improved fishing skills, use of modern gears and reduced post-harvest losses
		• 100% of participating fishermen using modern fishing equipment by EOP	35%	95%	45%	Depending on availability of resources to train TOT at Bandari-
	Undertake basic value addition,	• 500 VC actors trained	150	500	230	We have 270 to be achieved by EOP 2021
	improve post-harvest management skills of 500 value chain actors, and put more Tana	• 10 training sessions held by EOP	2	10	6	The remaining sessions will be achieved by EOP in 2021
	River County fish on the market	95-100% of post-harvest fish processed for the market by EOP	40%	95%	55%	Fresh fish for markets is being transported by use cooler boxes and baskets by using a ratio of 1:1 of fish to ice
		50% increase in volume of processed fish availed to the market by EOP	40%	50%	45%	mobility is hindering transportation of fish due to Covid-19 but it will improve in the coming year
		Eco-labelling materials of fish and products available and used	0%	10%	0%	Targeted for this fishing season which has started and to be enhanced before EOP 2021

	Interver	ntion Logic	Objectively Verifiable Indicators	Baseline	Target to September 2021	Achieved as at September 2020	Comments
	1		Existence of a fish marketing value chain platform	1	1	1	It is dormant currently but more capacity building and more sensitization to be enhanced
			• 1-2 fisher cooperatives in place and active by EOP	2		2	They are not active but we are on with sensitization and capacity building
Expected Results (Output)	SO 1	A fish cold store with a landing depot and ice- making facilities complete with related	0	1	1	Awaiting completion and commissioning	To be completed by march 2021
		equipment –bigger fish catches and longer shelf-life–	1	2	1	Operationalization of ice plant	To be commissioned once completed
		• 1 modern fishing boat and other gear	0	1	1	Technical specifications for the fishing gear are ready waiting for delivery of fishing boat so that the can procured.	Contract has been awarded construction ongoing.
			0	1	1	Awaiting completion delivery and commissioning	To be delivered after ensuring it meets compliance standards of seaworthiness by KMA and Chief mechanical Engineer
		More Tana River County fish on the market	25%		45%	Nil	Waiting for situation to normalize as the activity involves working closely for practicals to avoid spread of COVID-19
			1	1	1	Nil	Platform not active, plans are underway to activate and operarationalize the platform
	SO 2	At least 500 fish value chain actors trained by EOP More fish volumes processed per year	• 500	500	500	Nil	Waiting for situation to normalize as the activity involves working closely for practicals to avoid spread of COVID-19
			• 50%	50%	50%	Nil	Once the ice plant is finalized we expect that most of fish and fish products will be put in the cold chain facility and sensitize fisher folk to use ice to 50% of all products.

SO 3	Better equipped and efficient fishers	No. of fishers trained in new technologies				More fishers embracing skills imparted as pertained to fishing technology and value addition.
	Cooperatives formed from BMUs	• -1-2 coops formed and operational by EOP	2	2	2	Operationalized 2 co-operatives and full engaged in marketing of fish and fish products
	Fish marketing platform in place	1 Fish marketing platform in place by EOP	1	1	1	To have one vibrant fish marketing platform for the fish value chain
	More informed fish value chain stakeholders	• 500 fish value chain stakeholders trained by EOP	100	500	230	Fish value have been trained by end of September 2020
	At least 5 local artisans trained in operations and maintenance of the	At least 200 local artisans trained in operations and maintenance of the new	0	0	0	
	new equipment	equipment				Once the equipment is put in place they will be trained on it operation and maintenance